

MLC Alternative Strategies

Focus on delivering attractive, uncorrelated returns

MLC Opportunistic Capital Solutions (MOCS)



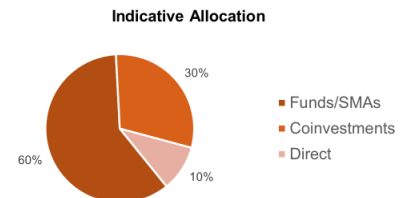
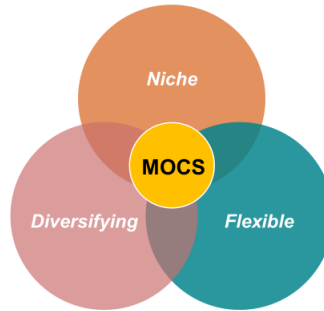
Distinctive approach to private credit

Incepted in 2018 targeting **double digit returns** with low correlation to traditional markets now **\$3.2bn**

Partnered with **15 managers/sourcing partners** combining **best of breed specialist** knowledge with carefully selected co-investments as well as direct investments within our circle of competence.

Significant **return premium** to date relative to public credit markets deriving from **private** sourcing in niche areas, **complexity/illiquidity premium**, and **deal structuring**.

Positive ESG aspects – including NZ affordable housing, minority shareholder protection strategies, litigation financing to support claims against societally damaging corporate actions eg 'Diesel-gate', Opioid's, Roundup



| Investment Category | Indicative Allocation | Time Horizon |
|---|-----------------------|--------------|
| Capital solutions | 15-40% | ~1-3 yrs |
| Special situations | 10-30% | ~1-4 yrs |
| Litigation financing (mainly post settlement) | 10-30% | ~6m-5yrs |
| Opportunistic | 0-20% | ~6m-4yrs |

What the numbers say:

| | | | | | | | |
|-----------------------|-----------------------|--------------------------|----------------------------|----------------------------|---|---|-----------------------------------|
| \$3.2bn AUM | 13 Managers | 3.0% Q2 Return | 10.4% 1yr Return | 12.1% 5yr Return | 35 Co-Investments (~AUD 1bn) | 18 Fully/Partially Realised Deals (~22% IRR) | 3 Direct Investments |
|-----------------------|-----------------------|--------------------------|----------------------------|----------------------------|---|---|-----------------------------------|

MLC Insurance Related Investments (IRIs)

Strong Absolute and Relative Performance

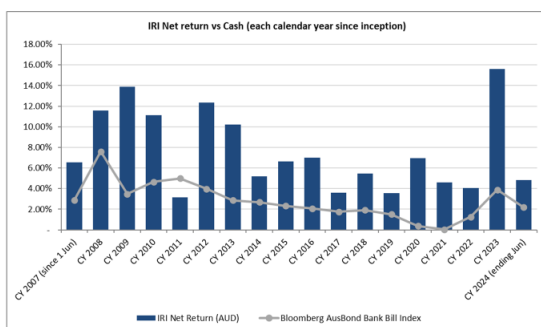
MLC IRIs is 125% ahead of the Eurekahedge ILS Advisers Index since inception in 2007



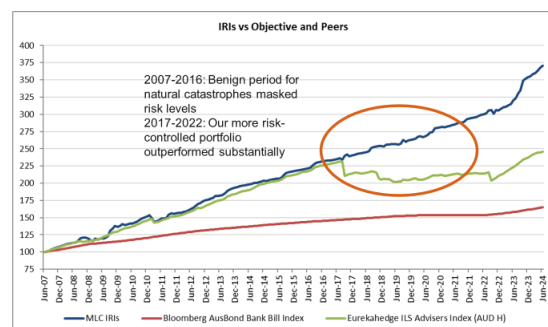
MLC Portfolio Has Outperformed Due To:

| Bespoke Structuring | Scale & Focus On Fee Efficiency | Risk Controlled Approach |
|--|--|--|
| The portfolio consists of tailored quota shares (where we share balance sheet risk with reinsurers, creating strong alignment), plus cat bonds and direct reinsurance deals . | We have focused on more remote risks with a lower probability of loss. Our scale drives favourable economic sharing, which enables us to target the same net return with lower risk. | Strong outperformance over 2017-2022 as latent risks manifested and our more risk-controlled approach benefited versus the global peer group. |

Positive absolute returns every year...



... has led to meaningful outperformance



Source: MLC AST, Bloomberg, Eurekahedge.